



Thinking Outside the Box: Niagara as an innovation platform

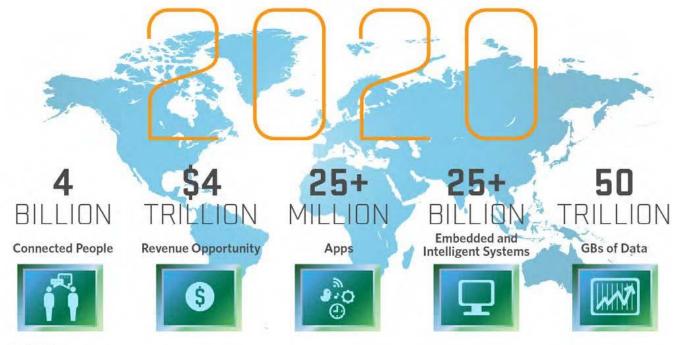
Greg Barnes - Activelogix, LLC

Thinking Outside the Box:

nProtex - Comprehensive security reporting for two-tiered Niagara IoT Systems



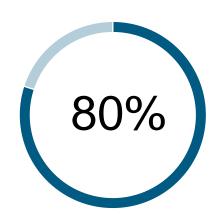
IoT is here... and Niagara is an Enabler!



Source: Mario Morales, IDC



IoT State of the Union



Did not require strong passwords



Were found to have vulnerabilities



Did not use any encryption

**2015 HP study



Notable Hacks

- Stuxnet
- Target Hack
- **Marai Botnet**
- Wannacry



Multiple Components to Securing...



Software Security

2

Hardware Security

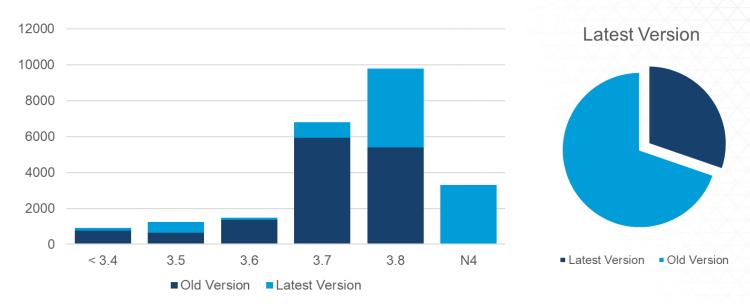
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Network Security 4

User Awareness



Many Users Are Negligent



Only 30-40% of AX users running <u>latest</u> respective builds





nProtex is a comprehensive security reporting tool for two-tiered Niagara Networks. It offers scheduled and on-demand reporting of security policy adherence. All generated Reports are saved for future comparison. Reports, past and present, are visualized in a clear and responsive web interface.





- **Developed By Activelogix**
- Improves Focus on Need For **Security Diligence**
- Compatible With Niagara AX 3.6+ and Niagara 4.x
- **Uses Recommendations Based On** The Niagara Hardening Guide(s)
- **Generates Reports To Review Security Assessment(s)**



Niagara **Hardening &** Best **Practices**

Hardening guides for

- AX (34 pages)
- N4 (42 pages)

Includes:

- Passwords
- Accounts and Permissions
- Authentication
- TLS & Certificates
- JACE-8000 Settings



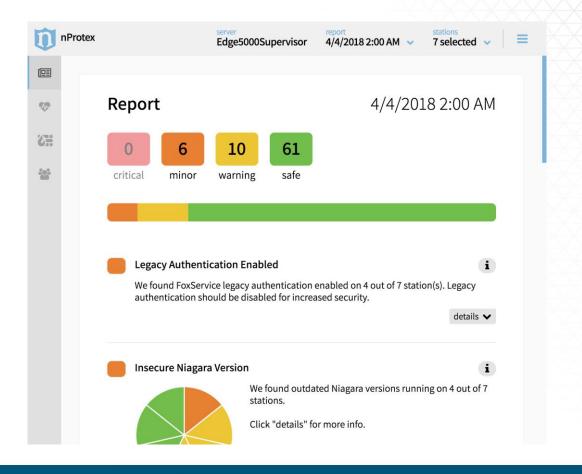


Reports Include:

- Password Strength/Expiration
- **User Account Lockout**
- **Outdated Software**
- Number of Users/Super Users
- FoxService Authentication
- WebService Authentication
- Configurable Thresholds

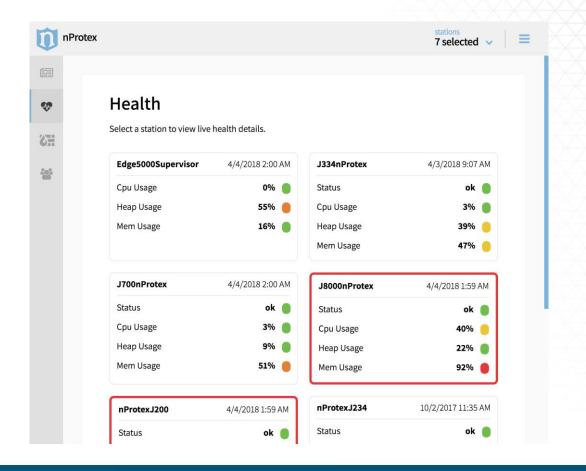


Report



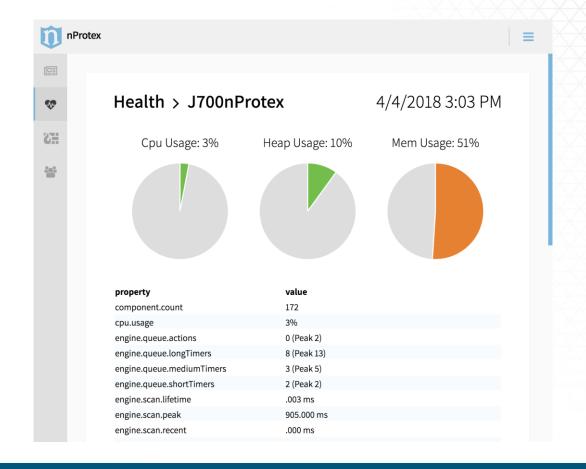


Health



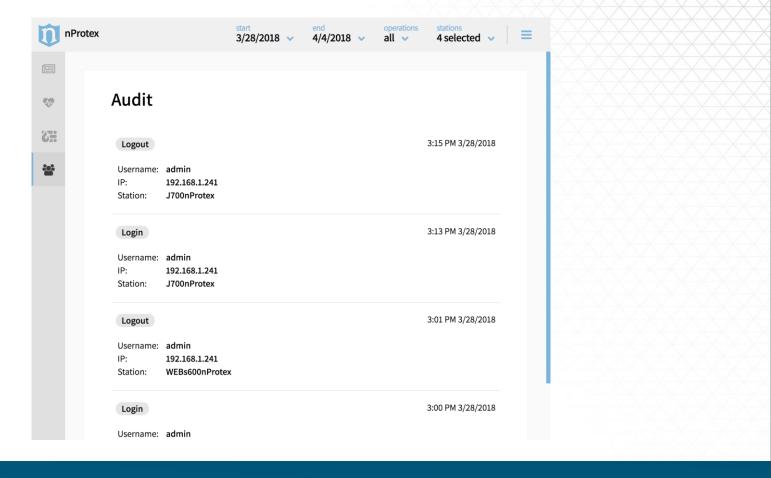


Health **Detail**



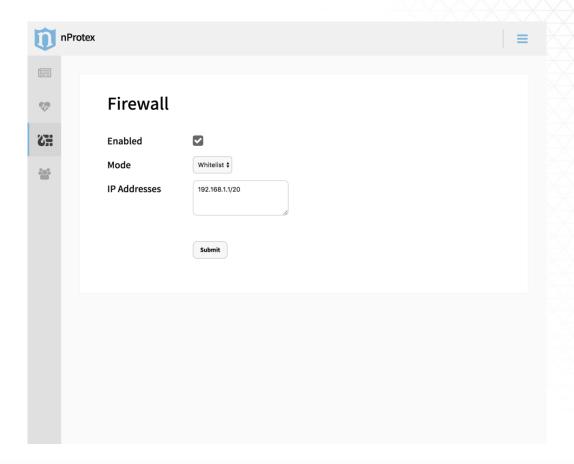


Audit





Firewall





Thank You!

www.Activelogix.com www.nProtex.com





Clever Lighting: Leveraging Niagara for Revenue and IoT

Russ Sharer VP Marketing, Fulham rsharer@fulham.com

Lighting is the Perfect IoT Ekoskeleton





Lighting is the Perfect IoT Ekoskeleton









Lighting is the Perfect IoT Ekoskeleton





Lighting is Evolving









Clever Lighting

- Leveraging the uniqueness of LEDs and digital design for customer-valued, differentiated products
- ~\$1B Global Market
- Smart Endpoints = Sensor Data Points

Clever = Programmable + Intelligent







Software & hardware building blocks, enabling any suitable BMS, BAS, BEMS, or BACS platform based upon Tridium's Niagara FrameWork® to be a smart DALI® lighting commissioning and controls solution.

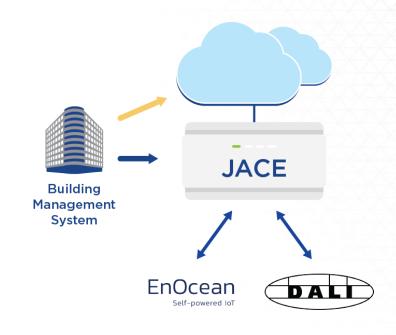


Software & hardware building blocks, enabling, any suitable BMS, BAS, BEMS, or BACS platform based upon Tridium's Niagara FrameWork® to be a smart EnOcean® wireless commissioning and controls solution.

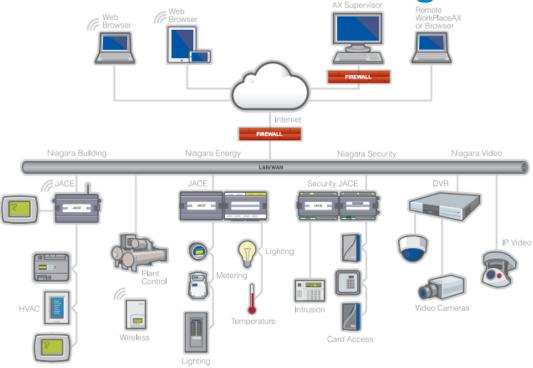


elitedaliTM and cns-enoceanTM

- Direct & seamless BMS/BAS integration & device value data access
- Native Tridium® Niagara product
- Specialized for distribution centers, factories, office space, hospitals, hotels, educational facilities
- Empowers the Niagara Community to add its own significant IP and value.















- Why Communicate with Every Fixture?
 - No matter the code changes (Title 24), we can adapt
 - Take full advantage of future software updates
 - Better daylight harvesting
 - Easily adjustable lighting scenes





- What features are important to me today?
 - HVAC optimization
 - Space utilization
 - Classroom scenes
 - Plug loads
 - Proven energy savings reports



California State University **DOMINGUEZ HILLS**

Before 100%

After 25%







- What do I see in the future?
 - Professor walks into room and lights and HVAC adjust to his or her preselected levels
 - Maintenance walks into the room and they are immediately connected to a database that corresponds to relevant room data
 - Age of carpet, paint, furniture, etc.
 - Last time cleaning was done or floor polishing
 - PMs or work logs
 - CO2 sensors, humidity, water leaks/flooding



California State University **DOMINGUEZ HILLS**

- During February 2015, Eco Vox building analytics showed that 15 VAV units using lighting occupancy controls data averaged 152 hours each with flow reduced by 161 cfm from normal.
 - 2.1% reduction of total airflow through air handlers 2 and 3
 - Saves 720 kWh
 - Reduction of some 80 therms of natural gas, due to cooling saved at the chiller level
- Welch Hall has a total of 185 VAV units

```
185 / 15 = 12.33
```

720kWh * 12.33 = 8,878 kWh * 12 months = 106,531 kWh per year

80 therms * 12.33 = 986 therms * 12 months = 11,837 therms per year





Smart Business = Clever + Niagara (Platforms & Products)

- A profitable extension for single service Niagara SIs Lighting
- Create multiple system control (usually Lighting + HVAC)
 - Better Rol than single service
 - Unique offerings to differentiator your service from competitors
 - Small incremental work for large revenue increase
 - Broaden and enhance your reputation
- Create annuity solutions limited only by imagination and ability to execute!



Thank You

Russ Sharer Fulham rsharer@fulham.com







Thinking Outside the Box

Amod Kamat

Manager Software Engineering, Tridium Inc.



Continuing to fuel the innovation ecosystem



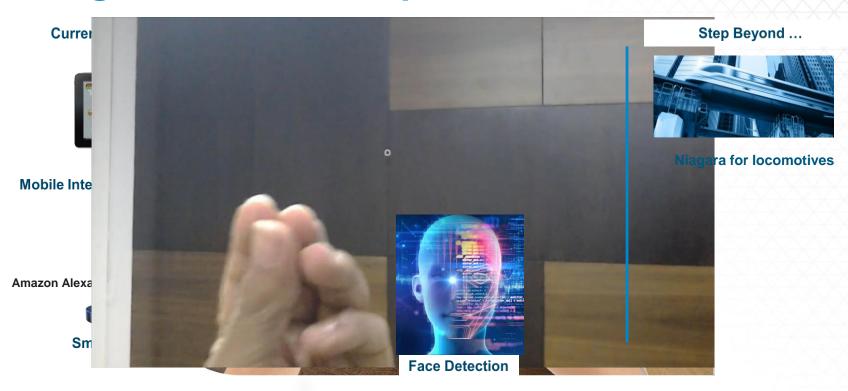
Niagara Platform - Open 4 Innovation



Beyond our imagination



Niagara Platform - Open 4 Innovation





Thanks to our Community.....

*Questions?



BACKUP



IHA – Integrated Home Automation



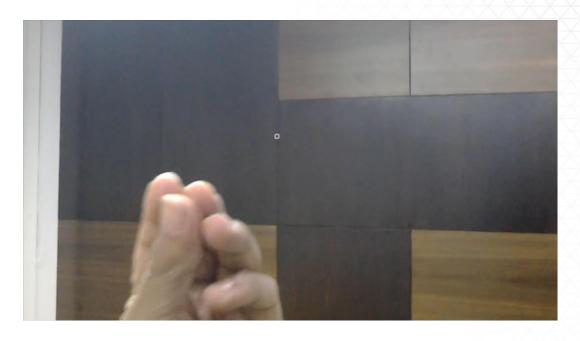


Augmented Reality – with Microsoft HoloLens



Analytics Framework



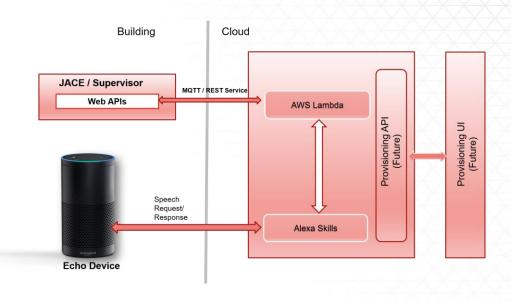




Smart Office – "Hello Niagara!"

Most of people spend 30% of their active day at the office!

- Provide seamless experience with voice command and control
- Step towards future workspace



Step Beyond Buildings & Home

Concept to explore use of Niagara on Railways

- Model every train car as a building
- Overcome network availability challenges

